

Area Developer/Representative Franchises: Available Territories

Key: XXX = currently owned but up for sale

Alabama

Mobile, AL

• Counties: Mobile, Baldwin, Harrison (MS), Jackson (MS)

• Population: 988,141 Cost: \$74,407

Montgomery, AL

• Counties: Montgomery, Pike, Coffee, Dale, Houston

• Population: 466,996 Cost: \$48,350

Alaska

Anchorage, AK

Counties: Anchorage, Matanuska-Susitna
Population: 401,848 Cost: \$45,092

Arizona

Phoenix, AZ

• Counties: Maricopa

• Population: 4,485,000 Cost: \$249,250

Tucson, AZ

• Counties: Pima, Pinal, Yuma

• Population: 1,723,576 Cost: \$111,179

Flagstaff/Prescott, AZ

• Counties: Coconino, Yavapai

• Population: 378,575 Cost: \$43,929

California

Los Angeles, CA

• Counties: Los Angeles

• Population: 10,040,000 Cost: \$527,000

San Bernardino, CA

• Counties: San Bernardino

• Population: 2,180,000 Cost: \$134,000

Santa Barbara, CA

• Counties: Ventura, Santa Barbara

• Population: 1,292,505 Cost: \$89,625

San Luis Obispo, CA

• Counties: San Luis Obispo, Monterey, Kern

• Population: 1,617,374 Cost: \$105,869

Fresno, CA

• Counties: Fresno, Tulare, Kings, Madera

• Population: 1,775,563 Cost: \$113,778

San Joaquin, CA

• Counties: San Joaquin, Stanislaus, Merced

Population: 1,590,488 Cost: \$104,524

San Jose, CA

• Counties: Santa Clara, Santa Cruz

• Population: 2,201,213 Cost: \$135,060

Connecticut

Hartford, CT

• Counties: Hartford, Middlesex, New London, Tolland, Windham

• Population: 1,586,467 Cost: \$104,323

Florida

Orlando, FL

• Counties: Orange, Polk, Osceola

• Population: 2,493,528 Cost: \$149,676

Daytona, FL

• Counties: Volusia, Seminole, Brevard, Indian River

• Population: 1,786,975 Cost: \$114,349

Miami, FL

• Counties: Miami-Dade, Monroe

Population: 2,791,228
Cost: \$164,561

Georgia

Augusta, GA/SC

• Counties: Richmond (GA), Columbia (GA), Aiken (SC)

• Population: 530,104 Cost: \$51,505

Savannah, GA

• Counties: Chatham, Effingham, Bulloch, Liberty

• Population: 494,769 Cost: \$49,738

Idaho

Boise, ID

Counties: Ada, Canyon

• Population: 711,436 Cost: \$60,572

Pocatello/Idaho Falls, ID

• Counties: Bannock, Bonneville, Bingham

Population: 253,681 Cost: \$37,684

Illinois

Chicago, IL

Counties: Cook

• Population: 5,150,000 Cost: \$282,500

North East Illinois

• Counties: Dupage, Will

• Population: 1,613,664 Cost: \$105,683

NW Illinois/East Iowa

• Counties: Rock Island (IL), Henry (IL), Whiteside (IL), Clinton (IA), Scott (IA)

• Population: 465,339 Cost: \$48,267

Springfield, IL

• Counties: Sangamon, Macon, Christian, Macoupin

Population: 375,911 Cost: \$43,796

Peoria, IL

Counties: Peoria, Tazewell, McLean, Champaign
Population: 692,188 Cost: \$59,609

Indiana

Indianapolis, IN

• Counties: Marion, Johnson, Hamilton

• Population: 1,460,760 Cost: \$98,038

South Bend, IN

Counties: Lake, Porter, La Porte, St. Joseph, Elkhart
Population: 1,243,937 Cost: \$87,197

Evansville/Owensboro, IN

• Counties: Vanderburg (IN), Warrick (IN), Daviess (KY), Henderson (KY)

• Population: 391,170 Cost: \$44,559

Lafayette, IN

• Counties: Tippecanoe, Montgomery, Boone, Hendricks

Population: 472,224 Cost: \$48,611

Iowa

Des Moines, IA

• Counties: Story, Polk, Dallas, Warren

• Population: 732,197 Cost: \$61,610

Cedar Rapids, IA

Counties: Linn, Johnson, Benton, Black Hawk
Population: 534,719 Cost: \$51,736

Kansas

Kansas City, KS

• Counties: Wyandotte, Leavenworth, Johnson, Douglas, Shawnee

• Population: 1,148,722 Cost: \$82,436

Wichita, KS

• Counties: Sedgwick, Harvey, Reno, Butler

• Population: 679,380 Cost: \$58,969

Kentucky

Louisville, KY

Counties: Jefferson (KY), Oldham (KY), Clark (IN)
Population: 951,858 Cost: \$72,593

Lexington, KY

• Counties: Fayette, Madison, Jessamine, Franklin, Woodford

• Population: 547,979 Cost: \$52,399

Louisiana

Lafayette, LA

• Parishes: St. Landry, Lafayette, St. Martin, Iberia, St. Mary, Terrebonne

• Population: 586,772 Cost: \$54,338

Lake Charles, LA

• Parishes: Rapides, Beauregard, Calcasieu, Jefferson Davis, Allen, Evangeline

• Population: 461,156 Cost: \$48,058

Maine

Portland, ME

Counties: York, Cumberland, Androscoggin
Population: 610,921 Cost: \$55,546

Augusta, ME

• Counties: Kennebec, Penobscot, Waldo, Knox, Lincoln, Sagadahoc, Somerset

• Population: 475,747 Cost: \$48,787

Maryland

Southern Maryland

• Counties: St. Mary's, Charles, Calvert, Prince George's, Anne Arundel, Howard, Montgomery

• Population: 3,234,543 Cost: \$186,727

Massachusetts

North Boston, MA

• Counties: Essex, Middlesex

• Population: 2,401,034 Cost: \$145,052

South Boston, MA

• Counties: Suffolk, Norfolk, Bristol, Plymouth

• Population: 2,597,101 Cost: \$154,855

Worcester, MA

• Counties: Worcester, Hampden

Population: 1,296,994 Cost: \$89,850

Michigan

Grand Rapids, MI

• Counties: Kent, Ottawa, Muskegon

• Population: 1,122,351 Cost: \$81,118

Kalamazoo, MI

• Counties: Kalamazoo, Allegan, Van Buren, Eaton, Berrien, Calhoun

• Population: 856,333 Cost: \$67,816

Minnesota

Minneapolis, MN

Counties: Hennepin, Anoka, Ramsey, Dakota
Population: 2,602,263 Cost: \$155,113

Rochester/La Crosse, MN

Counties: Olmsted, Winona, Mower, La Crosse, Vernon, Monroe

Population: 443,259 Cost: \$47,163

Mississippi

Jackson, MS

Counties: Hinds, Madison, Warren, Rankin
Population: 538,764 Cost: \$51,938

Missouri

Kansas City, MO

• Counties: Platte, Clay, Jackson, Cass

• Population: 1,163,157 Cost: \$83,158

St. Louis, MO

Counties: St. Charles (MO), St. Louis (MO), St. Louis City, Jefferson (MO), Madison (IL), St. Clair
(IL)

• Population: 2,454,848 Cost: \$147,742

Nebraska

Omaha, NE

• Counties: Douglas, Sarpy, Cass, Lancaster, Pottawattamie (IA)

• Population: 1,197,067 Cost: \$84,853

Nevada

Las Vegas, NV

Counties: Clark

• Population: 2,267,000 Cost: \$138,350

Reno, NV

• Counties: Washoe, Carson

• Population: 526,292 Cost: \$51,314

New Jersey

Camden, NJ

• Counties: Camden, Gloucester, Atlantic, Burlington

• Population: 1,511,126 Cost: \$100,556

Jersey Coast, NJ

• Counties: Ocean, Monmouth

• Population: 1,225,981 Cost: \$86,299

Trenton, NJ

• Counties: Mercer, Somerset, Middlesex

• Population: 1,521,426 Cost: \$101,071

Newark, NJ

• Counties: Essex, Union, Hudson

• Population: 2,027,707 Cost: \$126,385

Patterson, NJ

• Counties: Passaic, Morris, Hunterdon

• Population: 1,118,042 Cost: \$80,902

New York

Long Island, NY

• Counties: Nassau, Suffolk

• Population: 2,834,000 Cost: \$166,700

Syracuse, NY

• Counties: Onondaga, Oswego, Oneida

• Population: 806,323 Cost: \$65,316

Buffalo, NY

• Counties: Erie, Niagara

• Population: 1,127,983 Cost: \$81,399

Rochester, NY

• Counties: Monroe, Ontario, Wayne

• Population: 941,465 Cost: \$72,073

North Carolina

Greensboro/Winston-Salem, NC

• Counties: Guilford, Forsyth

• Population: 919,469 Cost: \$70,973

North Dakota

Fargo, ND

• Counties: Cass, Grand Fork, Trail

• Population: 259,382 Cost: \$37,969

Ohio

Cleveland, OH

• Counties: Cuyahoga, Lorain, Lake

• Population: 1,774,982 Cost: \$113,749

Toledo, OH

• Counties: Lucas, Wood

• Population: 559,165 Cost: \$52,958

Columbus, OH

Counties: Franklin, Delaware, Licking, Fairfield
Population: 1,860,613 Cost: \$118,031

Dayton, OH

Counties: Montgomery, Greene, Clark, Miami
Population: 941,694 Cost: \$72,085

Cincinnati, OH

• Counties: Hamilton, Butler, Warren, Clermont, Boone (KY), Kenton (KY)

• Population: 1,942,216 Cost: \$122,111

Akron, OH

• Counties: Stark, Wayne, Medina, Summit, Portage

• Population: 1,369,541 Cost: \$93,477

Youngtown, OH / Erie, PA

• Counties: Ashtabula, Trumbull, Mahoning, Erie (PA)

Population: 793,626 Cost: \$64,681

Oregon

Portland, OR

• Counties: Multnomah, Washington, Clark (WA)

• Population: 1,902,688 Cost: \$120,134

Salem, OR

• Counties: Marion, Linn, Polk, Benton, Clackamas, Yamhill

• Population: 1,181,992 Cost: \$84,100

Eugene/Bend, OR

• Counties: Lane, Deschutes, Douglas

• Population: 690,739 Cost: \$59,537

Medford, OR

• Counties: Jackson, Josephine, Klamath, Siskiyou (CA), Shasta (CA), Humboldt (CA)

• Population: 735,775 Cost: \$61,789

Pennsylvania

Pittsburgh, PA

• Counties: Allegheny, Washington, Westmoreland

• Population: 1,771,764 Cost: \$113,588

Harrisburg/York, PA

• Counties: Dauphin, York, Cumberland

• Population: 980,727 Cost: \$74,036

Allentown, PA

• Counties: Lehigh, Northampton, Monroe

Population: 844,874 Cost: \$67,244

Wilkes-Barre, PA

Counties: Luzerne, Lackawanna, Schuylkill
Population: 668,450 Cost: \$58,422

Butler/Beaver, PA

• Counties: Butler, Mercer, Beaver, Lawrence, Crawford, Venango

• Population: 682,015 Cost: \$59,101

State College, PA

Counties: Centre, Clearfield, Indiana, Blair, Cambria

• Population: 577,734 Cost: \$53,887

Rhode Island

Providence, RI

• Counties: Providence, Kent

• Population: 803,223 Cost: \$65,161

South Carolina

Greenville, SC

• Counties: Greenville, Spartanburg, Pickens, Anderson

• Population: 1,172,769 Cost: \$83,638

South Dakota

Sioux Falls, SD

• Counties: Minnehaha, Lincoln

• Population: 254,262 Cost: \$37,713

Tennessee

Memphis, TN

• Counties: Shelby, Crittenden (AR), Craighead (AR), Desoto (MS)

• Population: 1,280,398 Cost: \$89,019

Texas

El Paso, TX

• Counties: El Paso, Dona Ana (NM)

• Population: 1,057,433 Cost: \$77,872

Brownsville, TX

• Counties: Cameron, Hidalgo

• Population: 1,291,870 Cost: \$89,593

Laredo/Corpus Christi, TX

• Counties: Webb, Duval, Jim Wells, Nueces, San Patricio

• Population: 757,315 Cost: \$62,866

Lubbock/Amarillo, TX

• Counties: Lubbock, Hale, Potter, Randall

Population: 599,103 Cost: \$54,955

Odessa/Midland, TX

• Counties: Ector, Midland, Howard

• Population: 379,719 Cost: \$43,986

Waco/Killeen, TX

• Counties: McLennan, Coryell, Bell

• Population: 695,498 Cost: \$59,775

Austin, TX

• Counties: Williamson, Travis, Bastrop, Hays

• Population: 2,184,465 Cost: \$134,223

San Antonio, TX

• Counties: Bexar, Guadalupe, Comal, Kendall

• Population: 2,374,487 Cost: \$143,724

Utah

Salt Lake City, UT

• Counties: Weber, Davis, Salt Lake, Utah

• Population: 2,411,929 Cost: \$145,596

Vermont

Burlington, VT

• Counties: Franklin, Chittenden, Washington, Clinton (NY)

• Population: 352,070 Cost: \$42,603

Virginia

Northern Virginia

Counties: Loudoun, Arlington, District of Columbia, Fauquier, Fairfax, Fairfax City, Alexandria
City, Falls Church City

• Population: 2,755,557 Cost: \$162,778

Hampton Roads, VA

 Counties: Suffolk City, Chesapeake City, Virginia Beach City, Portsmouth City, Norfolk City, Hampton City, Newport News City

• Population: 1,434,688 Cost: \$96,734

Richmond, VA

 Counties: Hanover, Stafford, Spotsylvania, Fredericksburg City, Richmond City, Henrico, Chesterfield

• Population: 1,335,727 Cost: \$91,786

Charlottesville/Winchester, VA

• Counties: Frederick, Winchester City, Shenandoah, Warren, Rockingham, Harrisonburg City, Augusta, Staunton City, Waynesboro City, Albemarle, Charlottesville City, Berkeley (WV)

• Population: 733,546 Cost: \$61,677

Washington

Spokane, WA

• Counties: Spokane

• Population: 522,798 Cost: \$51,140

Yakima, WA

• Counties: Yakima, Benton

• Population: 455,263 Cost: \$47,763

Tacoma, WA

• Counties: Pierce, Thurston, Kitsap

• Population: 1,466,989 Cost: \$98,349

Seattle, WA

• Counties: King, Snohomish

• Population: 3,075,083 Cost: \$178,754

West Virginia

Charleston, WV

• Counties: Kanawha, Putnam, Cabell, Boone, Wayne

• Population: 387,378 Cost: \$44,369

Wisconsin

Milwaukee, WI

• Counties: Milwaukee, Waukesha, Washington, Ozaukee, Racine, Kenosha

• Population: 1,941,051 Cost: \$122,052

Madison, WI

• Counties: Dane, Dodge, Jefferson, Rock, Walworth, Winnebago

• Population: 1,269,097 Cost: \$88,455

Green Bay, WI

• Counties: Brown, Outagamie, Winnebago, Fond Du Lac, Sheboygan, Calumet, Manitowoc

• Population: 972,147 Cost: \$73,607